

# Signio VAF and VAPs

## Electronic finance and insurance needs

The Vehicle and Asset Finance (VAF) industry entrusted Signio with their certification and electronic sign needs for vehicle finance and Value Added Products (VAPs) applications.

### Signio and VAF:



A **quick and easy** electronic application process that is integrated with all major banks



3rd Party integration with Dealer websites and major DMS providers, **providing a single solution**



Electronic settlement, Natis and Regtrack functionality **eliminates the need for call centres**



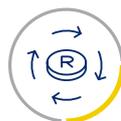
**Central management capability** to track your deals real time



A **single view** of your deal structures and deal comparisons



Central **electronic document** management capability



**Management of deal profitability** via our costing schedule



Seamless **electronic signing solution** to simplify the signing of documents



**Daily operating control** to help you manage your business day-to-day activity



**Rich, real-time reporting capability** to help you manage your business performance

# Lightstone



## Signio and VAPs

- **Boost your second gross income** with a fully compliant, end-to-end electronic sales process for all major product suppliers
- **Send insurance and tracking leads** to your product providers of choice using the Signio platform
- **Selling VAPs is easy** with our handy product price list, product brochure and VAP quotation functionality
- **No need for manual ROA (FAIS) documents** – Signio hosts electronic versions from all major Compliance Officers, Groups and FSP's
- **Easily manage your split premium requirements** with Signio's split invoice functionality for Debella, VAPs Consulting and IUA
- **We manage your product configuration** and cater for the majority of the different VAP categories



Manage your sales activity through our **bank and dealer production report** which provides you with insights into your day to day dealer performance

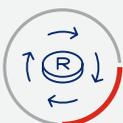


**Benchmarking capability** to highlight your dealer performance year on year

**Our product bordereau report** helps you to track and manage your VAP and Insurance sales



Unique platform that provides **holistic view of VAPs sales**, policy data and market analysis for suppliers



**Manage your total dealer profitability point** in time with our customisable DOC dashboard and performance reporting



**Bespoke reporting capability**

**Our compliance report** aids you in monitoring and tracking the completeness of a deal file in Signio



## Need more information?

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# Lightstone

We simplify the complex